



## **FASTWEB wins European tender organized by Terna to raise security on Italy's national grid**

*Milan, May 10, 2007* – FASTWEB (Milan, MTAX: FWB), Italy's second-largest fixed telecommunications services provider, has won the European tender organized by Terna S.p.A. to build a back-up TLC infrastructure supporting the backbone system for control and management of Italy's national electricity network.

Under the terms of the contract, FASTWEB is to build a new back-up network for the backbone system that manages and controls Italy's national high-voltage electricity transmission network, which is operated and owned by Terna, with a share of more than 98.3%. The project involves supply of an MPLS network deploying IP (Internet Protocol) technology, to be integrated with the current TLC infrastructure.

The back-up network will provide the following main benefits:

- greater security on the Italian national grid;
- greater reliability on the TLC infrastructure and the grid control and management systems;
- use of MPLS technology to boost network architecture performance.

*"This agreement with a leading player in the Italian energy industry is a further important acknowledgment for FASTWEB from the corporate segment,"* commented FASTWEB Large Accounts Division VP, **Roberto Contin**. *"Growing numbers of leading manufacturers are turning to FASTWEB to enjoy the quality, reliability and technological efficiency of our latest-generation broadband services."*

Between 1999, the year it was established in Milan, and completion of the roll-out in March 2006, FASTWEB invested more than **3.5 billion euro** in a new-generation fiber network, which currently covers more than **23,000 kilometers**. Business clients account for 16% of the FASTWEB client base and for 60% of total turnover. 2006 consolidated revenues amounted to 1,260 million euro; the client base now exceeds 1 million users.

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