



FASTWEB and Dropbox team up to bring powerful sharing features and one terabyte of space to FASTWEB customers

Milan, 11th march 2015 - FASTWEB, the main ultrabroadband provider in Italy, and Dropbox, the leading service that lets you bring your documents, photos and videos everywhere and share them easily, have signed an agreement to provide Dropbox Pro to FASTWEB's new customers for no additional charge.

Under this agreement, FASTWEB's new SuperJet deal for residential customers and Business Class deal for small enterprises, which already include unlimited Internet access at speeds of up to 100 megabit per second and unlimited calls to fixed and mobile domestic lines, will now also include a free 18 month subscription to Dropbox Pro. As well as one terabyte of space, Dropbox Pro includes additional features that help people share and collaborate with others while staying in control of their information - including password-protected sharing links, view-only shared folders, and the ability to wipe the data from a device that is lost or stolen.

Dropbox Pro also includes all of the regular features that have made Dropbox the market leader, with 300 million users across the world and 120 million in Europe. These features include apps that allow users to sync their files across all their mobile and desktop devices, and automatic photo backup for mobile phones to keep users' most precious memories safe.

FASTWEB new customers who already have a regular Dropbox account will be able to upgrade to the 18 month Pro subscription for no additional charge.

"FASTWEB continues its path of innovation," said Federico Ciccone, Chief of Marketing and Customer Experience at FASTWEB. "Our Company works with passion to offer the highest quality internet service in Italy as far as speed and quality are concerned. Beyond speed we wish to offer our customers more digital content wherever they may be. We chose Dropbox Pro because it is the market leader and because the Pro solution with one terabyte of space corresponds perfectly with the requirements of our customers, both families and small enterprises".

"Over the past year we've seen huge growth in Dropbox Pro across the world, from creative professionals who use the product to collaborate with others, to families who use it to store and share their most treasured photos and memories. As a company that also prioritises speed and quality, FASTWEB is an ideal partner for us, and we look forward to working together to bring our service to even more businesses and households in Italy," said Johann Butting, Head of Sales and Operations at Dropbox in Europe, the Middle East, and Africa.

About FASTWEB

Thanks to its 2.07 million customers, FASTWEB is one of the main telecommunications providers in Italy. The Company offers a wide range of integrated internet and voice services, both fixed and mobile, to families and small businesses. FASTWEB offers advanced telecommunications and ICT services, such as housing, cloud computing, security and unified communications to the business segment, public administration, large enterprises, SMEs, professionals, universities and research centres. Since its foundation in 1999, the Company has focused on innovation and network development in order to offer maximum service quality to its broadband



customers. FASTWEB has developed a 37,500 km fibre optic network in Italy and reaches approximately 50% of the Italian population with its network. At present, FASTWEB passes about 5.5 million homes and businesses with its ultrabroadband network at speeds of up to 100 megabit per second with fibre-to-the-home or fibre-to-the-cabinet technology. FASTWEB has announced a new network expansion plan which will be completed at the end of 2016 and which will cover about 7.5 million homes and businesses or 30% of Italian population. Since September 2007, FASTWEB has been part of the Swisscom Group. www.company.fastweb.it

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About Dropbox

Dropbox's mission is to build a home for everyone's most important information and bring it to life. We make it easy for millions of people at home and at work to access, share and collaborate on their files so they can be more productive. For more information, please visit <https://www.dropbox.com/press>.