**Fastweb builds its first Cloud offering for the Italian enterprise market
on Red Hat OpenStack Platform**

*The carrier reaffirms its strategy for the deployment of enterprise-level, open standards-
based cloud solutions*

Milan, 5 July, 2016 – Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced that FastWeb has renewed its first cloud offering for the Italian enterprise market on Red Hat OpenStack Platform. FastWeb is the largest alternative fixed-line telecommunications provider in Italy, and a leading provider of integrated ICT solutions for the enterprise market.

Fastweb helps Italian businesses meet evolving market requests while focusing on their core business by offering cloud-based ICT services that increase the flexibility and scalability of their clients' IT systems. With the growth of its business, Fastweb needed to raise its operational efficiency, increasing automation and giving customers the opportunity to define their computing, networking and storage resources. In order to help reach this goal, and to help meet market challenges in an innovative, agile and flexible way, Fastweb renewed its cloud platform by migrating to Red Hat OpenStack Platform, a highly scalable, production-ready, Infrastructure-as-a-Service (IaaS) solution.

Fastweb's cloud offering, FASTCloud, is designed to deliver computing resources and application solutions to support enterprises in digital transformation. It is based on the most popular and innovative technologies, ensuring the highest standards of data security and protection FastCloud services are offered through Fastweb's ultra-broadband optical fiber network and are delivered from datacenters located throughout Italy, including Italy's first datacenter to achieve Tier IV certification from the New York Uptime Institute.

The Red Hat OpenStack Platform solution deployed by Fastweb helps to increase service flexibility and interoperability with customers' IT environments. In addition, it helped reduced FastWeb's time to market, enabling the release of new and meaningful cloud features. With its use of this platform, Fastweb has extended its client base and recorded a 60% growth in the adoption of cloud platforms by its business partners.

Supporting Quotes
Gianni Anguilletti, Country Manager, Red Hat Italy
"Red Hat OpenStack Platform has become a platform of choice in the telecommunications market as it can give operators the robustness and flexibility that is needed to develop innovative services, both for customers and for mission-critical internal operations. In the current landscape, operators need to be able to differentiate by offering advanced and customized services; here, Red Hat can play an important role thanks to its ongoing ability to innovate."

Federico Ciccone, Marketing & Customer Experience Director, Fastweb
"Fastweb has selected Red Hat OpenStack Platform as a cornerstone for the development of its cloud services, supporting our strategy aimed at building an open, scalable system, based on interoperable solutions that assist our customers in their digital transformation process. The Red Hat solution has enabled us to strengthen our leadership role within the enterprise market offering innovative services."

Additional Resources
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Red Hat is the world's leading provider of open source software solutions, using a community-powered approach to provide reliable and high-performing cloud, Linux, middleware, storage and virtualization technologies. Red Hat also offers award-winning support, training, and consulting services. As a connective hub in a global network of enterprises, partners, and open source communities, Red Hat helps create relevant, innovative technologies that liberate resources for growth and prepare customers for the future of IT. Learn more at http://www.redhat.com.

Forward-Looking Statements
Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to the ability of the Company to compete effectively; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; delays or reductions in information technology spending; the integration of acquisitions and the ability to market successfully acquired technologies and products; the effects of industry consolidation; uncertainty and adverse results in litigation and related settlements; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Annual Report on Form 10-K (copies of which may be accessed through the Securities and Exchange Commission's website at http://www.sec.gov), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as

representing the Company's views as of any date subsequent to the date of this press release.

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Comment [1]: Only use trademark language applicable to the announcement.