



## **Fastweb receives the Cisco Systems “Managed Services Partner of the Year” award for Italy**

**Milan** – *March 16, 2006* – At the Cisco Partner Summit 2006 in San Diego (California) from March 13–17, 2006, FASTWEB was named the Cisco Systems “Managed Services Partner of the Year” (<http://www.cisco.com/global/EMEA/partnerawards/2006/>).

The “Managed Services Partner of the Year” award is given to the partner that achieves greatest distinction in developing a broad range of managed services and providing its clients with innovative services, solutions and applications that deploy key Cisco Systems technologies. FASTWEB has been named as award recipient for services of unprecedented quality extending beyond WAN VPN services. The award also confirms Cisco Systems’ on-going commitment to establishing partnerships of the highest caliber.

“For an operator like FASTWEB that has always focused on innovation, Cisco provides vital support in the continuing development of leading-edge communication services,” commented FASTWEB Business & Residential Vice President Andrea Conte. “Thanks to Cisco’s leadership in IP technology, since 2000 we have been able to offer SMEs integrated VoIP, Internet and Data services on a single all-IP architecture. By boosting efficiency and reducing costs, our network based services allow enterprises to focus on their core business and leave management of telecommunications entirely in the hands of FASTWEB (Fast Hard Disk, One Solution, etc)”..”

“Through co-operation with the top market partners, Cisco Systems helps customers deploy technology to grow their business and maintain a leading-edge position on their markets,” said **Paolo Delgrosso**, head of Indirect Sales Channel Operations at Cisco Systems Italy. “This important award testifies to the excellent results achieved by FASTWEB in delivering solutions that are secure, intelligent and easy to use, and meet all the needs of each individual client.”

For more information about the award

<http://www.cisco.com/global/EMEA/partnerawards/2006/>.

### **FASTWEB**

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